

Facilities signed

22/10/2020

Exporter / investor / client	Industry of export	Goods / services	Export destination	Integral to supply chain	Products / Transactions	Customer	Amount (A\$ million equivalent)	Environmental / Social impact category (a)	SOE Compliant (b)
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Our Commercial Account transactions for 1 July 2020 to 8 October 2020

Agricomm Trading Australia Pty Ltd	Wholesale Trade	Meat, Poultry and Smallgoods Wholesaling	Indonesia		EWCG	1	8.00	Low Potential - note 1	✓
Artists In Motion Pty Ltd	Arts and Recreation Services	Performing Arts Operation	United Arab Emirates		Bond		1.12	Low Potential - note 1	✓
Artists In Motion Pty Ltd	Arts and Recreation Services	Performing Arts Operation	United Arab Emirates		Bond	1	1.83	Low Potential - note 1	✓
Atlantic (Aust) Pty Ltd	Mining	Other Heavy and Civil Engineering Construction	Australia	Y	Bond	1	0.81	Low Potential - note 1	✓
Atlantic (Aust) Pty Ltd	Mining	Other Heavy and Civil Engineering Construction	Australia	Y	Bond		0.81	Low Potential - note 1	✓
Austin Engineering Ltd	Mining	Iron Ore Mining	Australia	Y	Loan	1	15.00	Low Potential - note 1	✓
Avionics Pty Ltd	Professional, Scientific and Technical Services	Other Professional, Scientific and Technical Services n.e.c.	Hong Kong		ECL	1	2.00	Category C	✓
Birddog Australia Pty Ltd	Manufacturing	Other Electronic Equipment Manufacturing	United Kingdom of Great Britain and Northern Ireland, United States of America		ELOC	1	0.86	Low Potential - note 1	✓
Centor Australia Pty Ltd	Manufacturing	Architectural Aluminium Product Manufacturing	China, Poland, United States of America		SBEL	1	0.14	Low Potential – note 3	✓
Cryoperl Australia Pty Ltd	Manufacturing	Other Non-Metallic Mineral Product Manufacturing	United States of America		Bond		0.67	Low Potential - note 1	✓
Cryoperl Australia Pty Ltd	Manufacturing	Other Non-Metallic Mineral Product Manufacturing	United States of America		Bond	1	0.67	Low Potential - note 1	✓
DXN Limited	Manufacturing	Other Electrical Equipment Manufacturing	Fiji, Mozambique, Niue, Papua New Guinea		ECL	1	0.50	Low Potential - note 1	✓
Earth Systems Consulting Pty Ltd	Professional, Scientific and Technical Services	Other Professional, Scientific and Technical Services n.e.c.	Sweden		Bond	1	0.52	Low Potential - note 1	✓
EDK Enterprises Pty Ltd as trustee for Kims Property Trust Two	Retail Trade	Other Store-Based Retailing n.e.c.	Czech Republic, Germany, Italy, Poland, Spain, United Kingdom of Great Britain and Northern Ireland, United States of America		ELOC	1	0.25	Low Potential - note 1	✓
EPI Capital Pty Ltd	Information Media and Telecommunications	Data Processing and Web Hosting Services	United States of America		Bond	1	0.26	Low Potential - note 3	✓
Innovative Asset Solutions Group Ltd	Mining	Other Mining Support Services	Australia	Y	ECL		0.70	Low Potential - note 1	✓
Innovative Asset Solutions Group Ltd	Mining	Other Mining Support Services	Australia	Y	ECL	1	0.30	Low Potential - note 1	✓
Lee Mathews Australia Pty Limited	Wholesale Trade	Clothing and Footwear Wholesaling	Japan, United States of America		ELOC	1	0.50	Low Potential - note 1	✓
Mipac Pty Ltd	Professional, Scientific and Technical Services	Engineering Design and Engineering Consulting Services	Russia		Bond	1	0.93	Low Potential - note 1	✓
Natures Dairy Australia Pty Ltd	Manufacturing	Milk and Cream Processing	Australia, China, Japan, Viet Nam	Y	ELOC	1	2.60	Low Potential - note 1	✓

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Nomad Tackle Pty Ltd	Manufacturing	Other Polymer Product Manufacturing	New Zealand, Singapore, South Africa, United States of America		ELOC	1	0.10	Low Potential - note 1	✓
Nomad Tackle Pty Ltd	Manufacturing	Other Polymer Product Manufacturing	New Zealand, Singapore, South Africa, United States of America		ELOC-R		0.35	Low Potential - note 1	✓
RJE Global Pty Ltd	Manufacturing	Other Specialised Machinery and Equipment Manufacturing	Myanmar		ECL	1	1.52	Low Potential - note 1	✓
Silk Laundry Pty Ltd	Manufacturing	Clothing Manufacturing	Canada, New Zealand, Swaziland, United States of America		ELOC	1	0.50	Low Potential - note 1	✓
South State Food & Beverage Pty Ltd	Wholesale Trade	Liquor and Tobacco Product Wholesaling	Singapore		SBEL	1	0.07	Low Potential – note 3	✓
The Bearded Chap Pty Ltd	Wholesale Trade	Pharmaceutical and Toiletry Goods Wholesaling	France, Netherlands, United States of America		SBEL	1	0.10	Low Potential – note 3	✓
Thomas Global Systems Pty Ltd.	Manufacturing	Aircraft Manufacturing and Repair Services	United States of America		ECL	1	1.92	Low Potential - note 1	✓
Titeline Drilling Pty Ltd	Mining	Other Mining Support Services	Chile		ECL	1	1.30	Low Potential - note 1	✓
Velnah Pty Ltd as trustee for the Velnah Unit Trust	Manufacturing	Other Electrical Equipment Manufacturing	New Zealand		SBEL	1	0.09	Low Potential – note 3	✓
Total Commercial Interest Account (to 08/10/2020)					29	24	44.40		

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A.C.N. 620 988 936 PTY LTD	Wholesale Trade	Fruit and Vegetable Wholesaling	Saudi Arabia		SBEL	1	0.25	Low Potential – note 3	✓
Apollo Australia Pty. Limited	Retail Trade	Tourism	Australia		ECL	1	15.00	Low Potential - note 1	✓
Aquatic Leisure Technologies Pty Ltd as trustee for the Aqua Technics Trust	Manufacturing	Rigid and Semi-Rigid Polymer Product Manufacturing	New Zealand		SBEL	1	0.45	Low Potential - note 1	✓
Au Life International Pty Ltd	Wholesale Trade	Pharmaceutical and Toiletry Goods Wholesaling	China, Taiwan, Province of China, Hong Kong		SBEL	1	0.25	Low Potential – note 3	✓
CBS International Trading Co. Pty Ltd	Wholesale Trade	Dairy Produce Wholesaling	China		ECL	1	0.75	Low Potential - note 1	✓
Creatively Squared Pty Ltd	Professional, Scientific and Technical Services	Advertising Services	United Kingdom of Great Britain and Northern Ireland, Singapore, United States of America		SBEL	1	0.25	Low Potential – note 3	✓
Defab Weavers Pty Limited	Manufacturing	Natural Textile Manufacturing	New Zealand		SBEL	1	0.30	Low Potential – note 3	✓
Envorinex Pty Ltd	Manufacturing	Rigid and Semi-Rigid Polymer Product Manufacturing	Thailand, Viet Nam		SBEL	1	0.33	Low Potential – note 3	✓
Global Travel Xperts Pty Ltd	Administrative and Support Services	Tourism	Australia		SBEL	1	0.25	Low Potential – note 3	✓
Key 2 Learning Pty Ltd	Education and Training	Technical and Vocational Education and Training	India, Viet Nam, Sri Lanka		SBEL	1	0.25	Low Potential – note 3	✓
Nicholas The Label Pty Ltd	Manufacturing	Clothing Manufacturing	China, Hong Kong, Turkey, United Arab Emirates, United States of America		ECL	1	1.00	Low Potential - note 1	✓
Point Duty Pty Ltd	Professional, Scientific and Technical Services	Other Professional, Scientific and Technical Services n.e.c.	Qatar, United States of America		ECL	1	2.20	Low Potential - note 1	✓
Praline Holdings Pty Ltd	Manufacturing	Confectionery Manufacturing	China, Japan, Viet Nam		SBEL	1	0.25	Low Potential – note 3	✓
The Hanging Rock Winery Pty Ltd	Manufacturing	Wine and Other Alcoholic Beverage Manufacturing	China		SBEL	1	0.35	Low Potential – note 3	✓
Victory Aluminium Pty Ltd	Wholesale Trade	Metal and Mineral Wholesaling	Kenya		ECL	1	4.32	Low Potential - note 1	✓
Total National Interest Account (to 08/10/2020)					15	15	26.20		
Total Commercial and National Interest Accounts (to 08/10/2020)					44	39	70.59		

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As at 30 June 2020 on the Commercial Account the weighted average margin on all facilities signed during the year was around 4.36%, with a weighted average tenor of 7.23 years.

DCG: Documentary Credit Guarantee
 FEFG: Funded Export Finance Guarantee
 ECL: Export Contract Loan
 ODI: Overseas Direct Investment
 EFG: Export Finance Guarantee
 RPA: Risk Participation Agreement
 ELOC: Export Line of Credit
 SBEL: Small Business Export Loan
 EWCG: Export Working Capital Guarantee
 EWCG-R: Export Working Capital Guarantee Renewal
 ELOC-R: Export Line of Credit Renewal

(a) These notes refer to Export Finance Australia's Procedure for environmental and social review of transactions that is available on Export Finance Australia's website under "Our Organisation - Our Corporate Responsibility - Transactions - Environmental and Social Review - Procedure". This Procedure applies to all transactions that Export Finance Australia assesses after commencing its credit assessment and due diligence processes, other than military equipment transactions.

Note 1: Transaction associated with either a non-project or a bond. This association determines the way that Export Finance Australia considers the potential environmental and social impacts of the transaction. Further details are available in section 2.3 of the above Procedure.

Note 2: This type of product was assessed and found to always have a low or no potential for significant environmental and social impact.

Note 3: Assessed under a screen to identify which transactions require a detailed environmental and social review.

ME: Denotes military equipment transaction.

(b) Export Finance Australia confirms that the transaction complies with the most recent (as at the time the transaction closed) Statement of Expectations issued to it by the Minister for Trade, Tourism and Investment