

## Supporting overseas infrastructure projects

At Export Finance Australia, we provide finance to overseas infrastructure projects across a range of sectors including **telecommunications, energy, electrification, water and sanitation, and transportation.**

Through our loans, guarantees and bonds we enable Australian businesses to take on export opportunities.

In 2019, changes to our legislation provided us with additional financing capacity and a new overseas infrastructure financing power.

Our flexible mandate enables us to finance infrastructure projects in the Pacific and broader Indo-Pacific region that result in positive outcomes for Australia and the region, both now and in the future.

At Export Finance Australia, we look to complement commercial finance and do not provide concessional loans or grants.

## Our criteria

The transaction must meet the following for us to provide our solutions:



### Australian benefit

Have the necessary level of Australian benefit



### Commercial

Be commercially viable



### Standards

Meet our social and environmental due diligence standards



### Relevance

Be appropriate for the relevant country



### Governance

Ensure project procurement governance is sound

# Supporting overseas **infrastructure and major projects**

## Lotus Wind Power Project



Power Construction Joint Stock Company No.1 (PCC1) is one of the largest renewable power plant developers domestically and RENOVA is a Japanese renewable energy developer and operator of renewable energy power generation facilities.

 **US\$32 million**

### **Opportunity**

To enable the development, construction and operation of three wind farms in Quang Tri province in the central highlands of Vietnam, the project sponsors required a US\$173 million Green loan project financing package.

### **How we helped**

In collaboration with the Asian Development Bank, the Japan International Cooperation Agency and private financiers, we provided a loan as part of a green syndicated finance facility.



**Swati Dave**

Managing Director & CEO, Export Finance Australia

Support for this project builds upon the 2019 joint statement by the Prime Ministers of Australia and Vietnam, which recognised our mutual interest in a prosperous and secure Indo-Pacific, and will contribute to the goal of our forthcoming Enhanced Economic Engagement Strategy of doubling two-way investment.





## Outotec

Outotec is an engineering service company that develops leading technologies and services for the sustainable use of natural resources.



**US \$105**  
million

### Opportunity

Outotec needed to arrange finance to support its involvement in a drinking water infrastructure project in the Ampara region of Sri Lanka.

### How we helped

We provided a guarantee of an ANZ loan to the Sri Lankan Government to deliver reliable and safe drinking water to 150,000 people.



## CCB Envico

CCB Envico specialises in the design, construction and commissioning of projects, and is highly experienced in projects in Pacific islands.



**US \$1.9**  
million

### Opportunity

CCB Envico required bonds to support its contract with KAJUR for the refurbishment of infrastructure on Ebeye Atoll. The project was funded by the Asian Development Bank.

### How we helped

We provided bonds to help CCB Envico deliver on their project and upgrade the Marshall Islands' water supply and sanitation infrastructure.



# No one takes on the world alone.

Support is available from our partners

## Austrade

Austrade advises and supports exporters across a wide range of sectors relating to infrastructure, cities and transport, connecting them through their global network with potential opportunities, partners and customers in international markets. Areas of specific focus include services and technology relating to urban planning and development, smart cities, water, urban mobility and intelligent transport systems, rail, logistics and international development.

For more information visit [austrade.gov.au](http://austrade.gov.au)



Australian Government  
Austrade

## Australian Infrastructure Financing Facility for the Pacific (AIFFP)

AIFFP provides loans and grants to support the development of high priority infrastructure that encourages prosperity in the Pacific and Timor-Leste. We work closely with the AIFFP which is managed by the Office of the Pacific in the Department of Foreign Affairs and Trade (DFAT).

More information on the AIFFP can be found at [aiffp.gov.au](http://aiffp.gov.au)



Australian  
Infrastructure  
Financing Facility  
for the Pacific

## Export Finance Australia

For more information on how we could support your business, contact us on:



Australian Government

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finance  
australia



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